



NORTH TEXAS BUSINESS ALLIANCE

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PREFERRED VENDOR LIST

VENDOR	CONTACT	PHONE	EMAIL		
Ace Petro, LLC	Al Tailor	(832)-228-56 77	al.acepetro@gmail.com		
Air Up Vending	Robert Upton	(888) 272-5980	sales@airupvending.com		
Amazon Lockers	Jordan Smith	(972) 242-0100	jordongs@amazon.com		
Anheuser-Busch	Douglas, Lauren	(270) 860-8771	Lauren.Douglas@anheuser-busch.com		
ATM Link Inc	Minhas Vellani	(281) 568-4443	sales@atm-link.com		
Bajaria Law	Favad Bajaria	(214) 888-3070	favadbajaria@bajarialaw.com		
Barcels	Luis Champsaur	(214) 972-9094	luis.champsaur@grupobimbo.com		
Ben E. Keith Beverages	Cliff Reece	(214) 876-0387	cliffreece@benekeith.com		
SIMBO PASTRIES	Jesse Apolinar	(210) 488-3544	jesse.apolinar@grupobimbo.com		
Biolyte	Griffin Nichols	(978) 660-5147	griffin.nichols@drinkbiolyte.com		
Black Rifle Coffee	Josh Gallagher	(801) 718-6183	Joshua.Gallagher@blackriflecoffee.com		
Blue Triton Brands	Kris Tidmore	(281) 642-1412	kris.tidmore@bluetriton.com		
C Store Pro / PDI	Prasla, Alvin	(281) 207-3106	APrasla@pdisoftware.com		
Campbell del by Yumi	Richard Araujo	(469) 389-9921	richard_araujo@campbellussales.com		
Celsius	Bobby Pickens	(469) 766-9562	Bobby.pickens@pepsico.com		
Coca-Cola	Tim Sullivan	(214) 864-2039	timothy.sullivan@cocacolaswb.com		
CoinFlip	Kendal K. Brice	(312) 931-0824	kbrice@coinflip.tech		
Community Coffee	Tommy Martin	214) 991-7154	tmartin@communitycoffee.com		
Congo Brands	Leslie Holloway	(210) 324-3519	Iholloway@CongoBrands.com		
Crompco	Garrett Brodie	(610) 276-5977	garrett.brodie@crompco.com		
Dippin' Dots	Matthew Stark	(615) 584-9477	matsta@dippindots.com		
Dr Pepper	Ron Anello	(972) 505-5077	Ron.Anello@kdrp.com		
Dyna Distributing	Brian Johnson		Admin@dynadistribution.com		
Electrolit	Ron Anello	(214) 709-7917 (972) 505-5077	Ron.Anello@kdrp.com		
Essentia	Reg Willis		reg.willis@us.nestle.com		
Eternal Water	Robert L. Young, Jr.	(214) 289-6211 (972) 333-1641	ryoung@eternalwater.com		
Farmer Bros Coffee	Arturo Gonzales Jr	(817) 680-7482	Arturo.Gonzalez@farmerbros.com		
Felonious Assault Ins	Darrell Breeden	(512) 567-9797	darrell@breedenbenefitgroup.co		
FIFCO	Cedric Smith		Cedric.Smith@Fifco.com		
Fiji Water	Ken Jones	(314) 808-4809	ken.jones@fijiwater.com		
Fill Water Frito Lay	Reid Fernandez	(346) 386-9842	reid.fernandez@pepsico.com		
Gatorade		(832)-876-1047			
Ghost Energy	Bobby Pickens	(469) 766-9562	Bobby.Pickens@pepsico.com		
	Jennifer Ray	(817) 614-1205	jennifer.ray2@anheuser-busch.com		
Goat Fuel Energy	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com		
Grocery Supply Co.	Joseph Shelton	(800) 231-1938 X. 5589	jshelton@grocerysupply.com		
Gym Weed Energy	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com		
Harmon Fire Extinguisher Service Co.	Damon Harmon	(972) 785-1220	d.harmon@verizon.net		
	Ricardo Villarreal	(214) 505-9287	RicardoV@immlatino.com		
J & S Testing	Eddie Jones	(817) 237-1899	jstest@earthlink.net		
Labrada	Jason Smith	(800) 832-9946	jasons@labrada.com		
Life Insurance	Darrell Breeden	(512) 636-3950	darrell@breedenbenefitgroup.co		
Liquid Death Mountain Water	Michelle Gange	(707) 321-9923	michelle@liquiddeath.com		
Lost and Found Energy	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com		
Mighty Flame Propane	Jonah	(877) 438-6444	jonah@JETGAS.COM		
Modisoft	Saleem	(866) 216-8707	saleem@modisoft.com		
Molson Coors	Mark Messina	(713) 306-0739	Mark.Messina@molsoncoors.com		
Monster	Aaron Cheney	(917) 455-4856	Aaron.Cheney@MonsterEnergy.com		
Monster Brewing	Darren Penman	(501) 454-3195	darren.penman@monsterbrewing.com		
Mother Parkers	Mike Jenkins	(817) 682-1182	mjenkins@mother-parkers.com		
National Bitcoin ATM	Kendall Jasco	(949) 329-2845	kendall@nationalbitcoin.com		

PREFERRED VENDOR LIST

Nelson Bulk Propane (no Bottles)	Colton Wilson	(903) 874-5641	cwilson@nelsonpropane.com	
Nesquik	Reg Willis	(214) 289-6211	reg.willis@us.nestle.com	
Novamex	Alfredo Martinez	(915) 594-1618	Alfredo.martinez@novamex.com	
Nutrabolt - C4 Energy	Larry Anderson	(817) 727-0472	landerson@nutrabolt.com	
Pepsi	Bobby Pickens	(469) 766-9562	Bobby.Pickens@pepsico.com	
Rapid Exchange Propane	Sam Hardin	(713) 444-1678	sam.hardin@rapidxchange.com	
Red Bull	Craig Baker	(678) 427-6652	craig.baker@redbull.com	
Redcon 1 (Energy & Protein)	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com	
Reddy Ice	Customer Service	(972) 296-4271	customerservice@reddyice.com	
Republic National Distributing Company	Brad VanZandt	(903) 278-7010	Brad.VanZandt@rndc-USA.COM	
Ryse Energy	Tyler Williams	(541) 556-0640	tyler.williams@ryseupps.com	
Savia (Coco Milk & Aloe)	Derek Link	(903) 814-8234	derek@saviausa.com	
Savia Aloa	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com	
Suerox - Genomma Lab	Shannon Brienza	(205)-249-9897	shannon.brienza@genommalab.com	
Super Coffee	Kevin Jackson	(214) 837-3951	KevinJackson@benekeith.com	
TAS Environmental Services	Wesley Justus	(214) 970-9625	wjustus@taslp.com	
Uptime Energy	Ritchie Baddour	(469) 550-4014	rbaddour@uptimeenergy.com	
Waiakea Water	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com	
Wonderful Pistachio	Ken Jones	(346) 386-9842	ken.jones@fijiwater.com	
World Pay CC Processing	Ilene Howard	(513) 680-6750	ilene.howard@fisglobal.com	
Yesly Enhanced Water	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com	
Yumi Ice Cream	Travis Zikias	(505) 301-4107	travis.zikias@yumiicecream.com	
Zen Water	Jeff Jonke	(972) 955-1878	jeffjonke@zenwtr.com	

NTBA CONTACT INFORMATION

Name	Designation	Phone	Email
Jaime McClaine	Member Relations / Business Development Supervisor NTX/OKLA	(817) 789-0995	jmcclaine@thentba.com
Joe Paramo	Member Relations Manager	(214) 769-0392	jparamo@thentba.com
Jeff Willis	Member Relations Manager	(469) 873-2357	jwillis@thentba.com
Matt Stringfellow	Member Relations Manager	(972) 841-7603	mstringfellow@thentba.com
Rafiq Jindani	Office Administrator	(469) 934-9839	info@thentba.com

CUSTOMER SERVICE VISITS

- Your MRM will ask about current promotions, the stores' relationship with the vendors, if there are any opportunities that needs NTBA assistance, and contact vendors while at the store to expedite a resolution to any issues that might exist.
- The NTBA Member Relations Manager will survey the store (inside, outside, signage frames, cold vault, displays etc.) and give direction when required on proper POS placement and installation. In order to provide you with the best customer service, the NTBA Member Relations Manager will also take pictures for record keeping and referral.
- The NTBA Member Relations Manager will always identify opportunities and bring those to the attention of store personnel as a friendly observation. (ex. If the coolers are frozen up, the notification will be made so the store can take necessary actions and prevent the compressors from failing)
- The NTBA Member Relations Manager will visit stores for proactive and reactive calls for various reasons.



YOUR MEMBER RELATIONS MANAGER IS THERE TO HELP YOU IDENTIFY OPPORTUNITIES THAT CAN LEAD TO INCREASED PROFITABILITY AND EFFICIENCY IMPROVEMENT IN YOUR STORES.

April Promotions

		_											
RETAILER	ITEM	CASE COUNT	INVOICE COST	NTBA REBATE (If Applicable)	FINAL COST	RETAIL	*2 FOR MARGIN	* Single SRP	REMINDERS				
localoola	1 Liter Smart water	12	\$20.76	\$0.00	\$20.76	2/\$6.00	42.3%	\$3.69: 53.1%	* Margins and cost are before any vendor rebates				
	28oz Body Armor (includes Flash IV)	12	\$20.64	\$0.00	\$20.64	2/\$5.50	37.5%	\$3.59: 60.7%					
	2 Liter	8	\$22.16	\$3.32	\$18.84	2/\$7.00	20.9%	\$4.19: 33.9%					
	18.5oz Gold Peak Tea	12	\$18.96	\$0.00	\$18.96	2/\$5.00	36.8%	\$3.09: 48.8%					
	20oz CSD (24 case) Don't forget that there is an incremental \$3.32 NTBA rebate per case everyday.												
8	20 oz CSD	24	\$32.00	\$3.94	\$28.06	2/\$4.00	41.50%	\$2.69: 56.5%	* Margins and cost are before any vendor rebates. Texas and Oklahoma Stores				
	1 Liter Brisk	15	\$17.06	\$1.00	\$16.06	2/\$3.50	42.30%	\$2.19: 53.9%					
W d	28oz Gatorade	15	\$21.00	\$0	\$21.00	2/\$5	44.00%	\$3.09: 54.7					
	16oz Rockstar (all flavors)	12	\$14.05	\$0	\$14.05	2/\$3.75	37.60%	\$2.99: 60.9%					
M.	20oz CSD	24	\$30.60	\$0	\$30.60	2/\$4.25	40.00%	\$2.59: 50.6%					
g pper	20oz CSD 7up/Flavors / No DP Branded SKUs	24	\$30.60	brands are sold from \$0	\$30.60	2/\$4.25	40.00%	\$3.29: 50.6%					
Ľ.	Texas stores where only 7up and flavors (NO DP brands) are sold from 7UP Truck / 7up Markets - (serviced by KDP 7up)						* Manuface and as at an						
l Keuri Dr Pe	Vita Coco 16.9oz PET	12	\$20.70	\$0	\$20.70	2/\$5.75	40.00%	\$3.69: 53.1%	* Margins and cost are before any vendor rebates. Texas and Oklahoma Stores				
Š	C4 Performance (yellow can) and Ghost Energy 16oz	12	\$20.00	\$0	\$20.00	2/\$5.50	39.50%	\$3.39: 50.7%					
	21oz Electrolit	12	\$19.80	\$0	\$19.80	2/\$5.50	40.00%	\$3.49: 52.7%					
	Snapple 16oz	12	\$12.75	\$0	\$12.75	2/\$3.50	39.10%	\$2.29: 53.3%					
ER .	Monster /NOS/Full Throttle 16oz, 15.5 oz	24	\$41.51	\$0	\$41.51	2/\$5.50	37.10%	\$3.49: 50.4%					
	Texas and Oklahoma Stores; Includes 16oz/15.5oz Monster, NOS, Full Throttle, Bang and Reign Total Body Fuel Brand						* Margins and cost are before any vendor						
	Bang and Reign Performance 16oz	12	\$19.20	\$0	\$19.20	2/\$5.00	36.00%	\$3.29: 51.4%	rebates. Texas and Oklahoma Stores				
Σ	Texas and Oklahoma Stores												
Red Bull See See See See See See See See See See	Red Bull	24	\$38.75	\$0	\$38.75	2/\$5.00	35.40%	\$2.99: 45.8%	* Margins are before rebate. Must have a secondary piece of equipment (cooler or				
	8.4 oz Red Bull 12 oz	24	\$51.54	\$0	\$51.54	2/\$6.00	28.30%	\$3.99: 45.9%					
	12 02	Texas and Oklahoma stores					display qualify)and maintain vault space to qualify for maximum rebates.						
°	12oz Celsius	12	\$18.25	\$0	\$18.25	2/\$5.00	39%	\$2.99: 49.2%	Distributed by Pepsi				
	* Margins and cost are before any vendor rebates. Texas and Oklahoma Stores												

CELSIUS

Republic National Distributing Company



April Promotions (Texas Only)

C<u>AVIT WINE 187ml 6X4 Pac</u>k-4/1 –4/30 Everyday price-\$8.25 April price \$7.50 --> \$0.75 savings per unit

SUTTER HOME WINES 750ml 12 Pack-4/1 –4/30 Everyday price-\$5.25 April price \$3.75 --> \$1.50 savings per unit

SLAMZEES COCKTAIL 24 Pack 187ml RTD-4/1 –4/30 Everyday price-\$3.00 April price \$2.34 --> \$0.66 savings per unit

SANTA RITA WINES 750ml 12 Pack-4/1 –4/30 Everyday price-\$10.50 April price \$5.24 --> \$5.26 savings per unit

Z <u>ALEXANDER BROWN WINES 750ml Pack</u> -4/1 –4/30 Everyday price-\$16.49 April price \$11.99 --> \$4.50 savings per unit

If you have any further **questions**, you can also reach: **Brad VanZandt Republic National Distributing Company 1010 Isuzu Pkwy., Grand Prairie, TX 75050 903-278-7010** Brad.vanzandt@rndc-USA.com













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GSC ITEM ID #797324 | CINN TOAST CRNCH GSC ITEM ID #797415 | MAGNUM DBL CRML GSC ITEM ID #797431 | SNICKERS GSC ITEM ID #797449 | TWIX





7 PK / 4.25 OZ | \$18.50N



BUGLES

6 PK / 3 OZ | \$9.97N

GSC ITEM ID #808642 | MB CINN TST CRNCH

GUSHERS

8 PK / 4.25 OZ | \$14.44N

GSC ITEM ID #805994 | WATERMLN SR APPL PEG

DELI EXPRESS

GSC ITEM ID #817874 | CUBAN STYLE SUB | 8 PK / 6.4 OZ | \$30.33N GSC ITEM ID #817593 | HOTTOGO PULLED PORK BBQ | 10 PK / 5.5 OZ | \$30.08N GSC ITEM ID #817791 | MKT WRAP CKN CHIPOTLE | 8 PK / 7.90Z | \$34.73N

POP TARTS

GSC ITEM ID #810184 | CRNCHY PP FRSTD BRN | 6 PK / 2.1 OZ | \$9.53N GSC ITEM ID #810176 | STRWBRY MLKSHK | 6 PK / 3.3 OZ | \$4.87N GSC ITEM ID #809137 | CRNCHY PP FRSTD STR | 6 PK / 2.1 OZ | \$9.53N

BLUE DIAMOND ALMONDS

GSC ITEM ID #823567 | DRK CH S/SLT CRM | 10 PK / 2 OZ | \$21.01N GSC ITEM ID #823542 | MIKES HT HONEY | 12 PK / 1.5 OZ | \$10.42N GSC ITEM ID #823518 | TEXAS BBQ | 8 PK / 4 OZ | \$16.82N GSC ITEM ID #823559 | THN D DRK CH | 10 PK / 2 OZ | \$21.01N

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GSC ITEM ID #825356 | TABASCO









Click here for POS Links April Promotions































Static Clings

April 2025 Promotions – Texas & Oklahoma



1 Liter Smart Water 2 for \$6.00 Or 1 @ Regular Price



Body Armor (includes 16oz Flash IV) 28 oz Bottles 2/\$5.50 Or 1 @ **Regular Price**



2 Liters Coke 2 for \$7.00 Or 1 @ Regular Price



18.5 oz Gold Peak Tea 2 for \$5.00 Or 1 @ Regular Price



Pepsi – All Flavors 20oz bottles 2 for \$4.00 Or 1 @ Regular Price



Brisk Tea 1 Liter 2 for \$3.50 Or 1 @ Regular Pric



Rockstar (all flavors) 16oz cans 2 for \$3.75 Or 1 @ Regular Price





7-Up and Flavors 20oz Bottles 2/\$4.25 Or 1 @ **Regular Price**



21oz Electrolit 2 for \$5.50 or 1 @ Regular Price

28oz Gatorade All Flavors 2 for \$5.00 Or 1 @ Regular Price



Snapple 16oz bottles 2 for \$3.50 or 1 @ Regular Price



Vita Coco 16.9oz 2 for \$5.75





Or 1 @ Regular Price







Bang and Reign Performance 16oz 2 for \$5.00 or 1 @ Regular Price



Red Bull – All Varieties 8.4oz & 12oz Singles 2 for \$5.00 8.4oz. 2/\$6.00 12oz. Or 1 @ Regular Price





Monster Energy 16 oz & 15.5 oz 2 for \$5.50 or 1 @ Regular Price

OPTION 1: Texas and Oklahoma Stores where DP brands are sold from the DP Trucks. DP Markets serviced by KDP





April 2025 Promotions – Texas & Oklahoma



1 Liter Smart Water 2 for \$6.00 Or 1 @ Regular Price



Body Armor (includes 16oz Flash IV) 28 oz Bottles 2/\$5.50 Or 1 @ **Regular Price**



2 Liters Coke 2 for \$7.00 Or 1 @ Regular Price



18.5 oz Gold Peak Tea 2 for \$5.00 Or 1 @ Regular Price



Pepsi – All Flavors 20oz bottles 2 for \$4.00 Or 1 @ Regular Price



Brisk Tea 1 Liter 2 for \$3.50 Or 1 @ Regular Pric



Rockstar (all flavors) 16oz cans 2 for \$3.75 Or 1 @ Regular Price

C4 Performance & **Ghost Energy 16oz** (excludes ultimate & Smart) 2 for \$5.50 Or 1 @ Regular Price



Pepper and Flavors 20oz Bottles 2/\$4.25 Or 1 @ **Regular Price**



21oz Electrolit 2 for \$5.50 or 1 @ Regular Price



28oz Gatorade All Flavors 2 for \$5.00 Or 1 @ Regular Price



Snapple 16oz bottles 2 for \$3.50 or 1 @ Regular Price



Vita Coco 16.9oz 2 for \$5.75 Or 1 @ Regular Price



Monster Energy 16 oz & 15.5 oz 2 for \$5.50 or 1 @ Regular Price

OPTION 2: Texas and Oklahoma stores where only 7up and flavors (NO DP brands) are sold from 7UP Truck. 7up Markets - (serviced by KDP 7up)



Bang and Reign Performance 16oz 2 for \$5.00 or 1 @ Regular Price

Red Bull – All Varieties 8.4oz & 12oz Singles 2 for \$5.00 8.4oz. 2/\$6.00 12oz. Or 1 @ Regular Price







NEW FOR 2025! Spiked is going big in 2025 with an EPIC sports & entertainment partnership with WWE. connecting with their 50+ Million LDA Fans by giving them the best-tasting flavored hard beverages. now at 10% ABV.

Spiked x WWE will launch a 360 partnership Q1 2025 for a full-

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- Digital media plan & Superstar social media
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- Flavor is the #1 driver of purchase & Seagram's Escapes is the brand
- best knownfor a widevariety of delicious, great-tasting flavors. Spiked x WWE portfolio features our tried & true flavors – Jamaican Me Happy (Rumble Punch) & Pineapple Cherry Lime (Pineapple Powerhouse), while **Blueberry Lemon** (Slammin' Blueberry) complements the already great-tasting flavors in the Spiked portfolio.
- Spiked new flavor assortment drives total ROS; Retailers who brought in 2+ New Spiked Flavors saw their overall Spiked ROS increase vs. those who did not saw Spiked ROS decline.2



Sources: 1. . Circana Unify, Total US MULO + C, Traditional FMB Major Brands, Dollar Sales, L52 WE 08-25-24, 2. Circana Unify, 40 Major Retailer RMAs, Seagram's Spiked 1PK 16oz/24oz, Average Weekly Dollar Sales per Total Point of CWD % Change vs YA, CY2023 WE 12-31-23



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