

# PREFERRED VENDOR LIST

VENDOR	CONTACT	PHONE	EMAIL
Ace Petro, LLC	Al Tailor	(832) 228-5677	al.acepetro@gmail.com
Air Up Vending	Robert Upton	(888) 272-5980	sales@airupvending.com
Amazon Lockers	Jordan Smith	(972) 242-0100	jordongs@amazon.com
Anheuser-Busch	Douglas, Lauren	(270) 860-8771	Lauren.Douglas@anheuser-busch.com
ATM Link Inc	Minhas Vellani	(281) 568-4443	sales@atm-link.com
	Favad Bajaria	(214) 888-3070	favadbajaria@bajarialaw.com
Bajaria Law Barcels	Luis Champsaur	(214) 972-9094	luis.champsaur@grupobimbo.com
Ben E. Keith Beverages	Cliff Reece	(214) 876-0387	cliffreece@benekeith.com
			jesse.apolinar@grupobimbo.com
BIMBO PASTRIES	Jesse Apolinar Griffin Nichols	(210) 488-3544	
Biolyte		(978) 660-5147	griffin.nichols@drinkbiolyte.com
Black Rifle Coffee	Josh Gallagher	(801) 718-6183	Joshua.Gallagher@blackriflecoffee.com
Blue Triton Brands	Kris Tidmore	(281) 642-1412	kris.tidmore@bluetriton.com
C Store Pro / PDI	Prasla, Alvin	(281) 207-3106	APrasla@pdisoftware.com
Campbell del by Yumi	Richard Araujo	(469) 389-9921	richard_araujo@campbellussales.com
Celsius	Bobby Pickens	(469) 766-9562	Bobby.pickens@pepsico.com
Coca-Cola	Tim Sullivan	(214) 864-2039	timothy.sullivan@cocacolaswb.com
CoinFlip	Kendal K. Brice	(312) 931-0824	kbrice@coinflip.tech
Community Coffee	Tommy Martin	214) 991-7154	tmartin@communitycoffee.com
Congo Brands	Leslie Holloway	(210) 324-3519	Iholloway@CongoBrands.com
Crompco	Garrett Brodie	(610) 276-5977	garrett.brodie@crompco.com
Dippin' Dots	Matthew Stark	(615) 584-9477	matsta@dippindots.com
Dr Pepper	Ron Anello	(972) 505-5077	Ron.Anello@kdrp.com
Dyna Distributing	Brian Johnson	(214) 709-7917	Admin@dynadistribution.com
Electrolit	Ron Anello	(972) 505-5077	Ron.Anello@kdrp.com
Essentia	Reg Willis	(214) 289-6211	reg.willis@us.nestle.com
Eternal Water	Robert L. Young, Jr.	(972) 333-1641	ryoung@eternalwater.com
Farmer Bros Coffee	Arturo Gonzales Jr	(817) 680-7482	Arturo.Gonzalez@farmerbros.com
Felonious AssaultIns	Darrell Breeden	(512) 567-9797	darrell@breedenbenefitgroup.co
FIFCO	Cedric Smith	(314) 808-4809	Cedric.Smith@Fifco.com
Fiji Water	Ken Jones	(346) 386-9842	ken.jones@fijiwater.com
Frito Lay	Reid Fernandez	(832)-876-1047	reid.fernandez@pepsico.com
Gatorade	Bobby Pickens	(469) 766-9562	Bobby.Pickens@pepsico.com
Ghost Energy	Jennifer Ray	(817) 614-1205	jennifer.ray2@anheuser-busch.com
Goat Fuel Energy	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com
Grocery Supply Co.	Joseph Shelton	1	jshelton@grocerysupply.com
Gym Weed Energy	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com
Harmon Fire Extinguisher Service Co.	Damon Harmon	(972) 785-1220	d.harmon@verizon.net
IMM	Ricardo Villarreal	(214) 505-9287	RicardoV@immlatino.com
J & S Testing	Eddie Jones	(817) 237-1899	jstest@earthlink.net
Labrada	Jason Smith	(800) 832-9946	jasons@labrada.com
Life Insurance	Darrell Breeden	(512) 636-3950	darrell@breedenbenefitgroup.co
Liquid Death Mountain Water	Michelle Gange	(707) 321-9923	michelle@liquiddeath.com
Lost and Found Energy	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com
Mighty Flame Propane	Jonah	(877) 438-6444	jonah@JETGAS.COM
Modisoft	Saleem	(866) 216-8707	saleem@modisoft.com
Molson Coors	Mark Messina	(713) 306-0739	Mark.Messina@molsoncoors.com
Monster	Aaron Cheney	(917) 455-4856	Aaron.Cheney@MonsterEnergy.com
Monster Brewing	Darren Penman	(501) 454-3195	darren.penman@monsterbrewing.com
Mother Parkers	Mike Jenkins	(817) 682-1182	mjenkins@mother-parkers.com
National Bitcoin ATM	Kendall Jasco	(949) 329-2845	kendall@nationalbitcoin.com
Nelson Bulk Propane (no Bottles)	Colton Wilson	(903) 874-5641	cwilson@nelsonpropane.com
Nesquik	Reg Willis	(214) 289-6211	reg.willis@us.nestle.com
Novamex	Alfredo Martinez	(915) 594-1618	Alfredo.martinez@novamex.com
Nutrabolt - C4 Energy	Larry Anderson	(817) 727-0472	landerson@nutrabolt.com

PREFERRED VENDOR LIST						
VENDOR	CONTACT	PHONE	EMAIL			
Pepsi	Bobby Pickens	(469) 766-9562	Bobby.Pickens@pepsico.com			
Rapid Exchange Propane	Sam Hardin	(713) 444-1678	sam.hardin@rapidxchange.com			
Red Bull	Craig Baker	(678) 427-6652	craig.baker@redbull.com			
Redcon 1 (Energy & Protein)	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com			
Reddy Ice	Customer Service	(972) 296-4271	customerservice@reddyice.com			
Republic National Distributing Company	Brad VanZandt	(903) 278-7010	Brad.VanZandt@rndc-USA.COM			
Ryse Energy	Tyler Williams	(541) 556-0640	tyler.williams@ryseupps.com			
Savia (Coco Milk & Aloe)	Derek Link	(903) 814-8234	derek@saviausa.com			
Savia Aloa	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com			
Suerox - Genomma Lab	Shannon Brienza	(205)-249-9897	shannon.brienza@genommalab.com			
Super Coffee	Kevin Jackson	(214) 837-3951	KevinJackson@benekeith.com			
TAS Environmental Services	Wesley Justus	(214) 970-9625	wjustus@taslp.com			
Uptime Energy	Ritchie Baddour	(469) 550-4014	rbaddour@uptimeenergy.com			
Waiakea Water	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com			
Wonderful Pistachio	Ken Jones	(346) 386-9842	ken.jones@fijiwater.com			
World Pay CC Processing	Ilene Howard	(513) 680-6750	ilene.howard@fisglobal.com			
Yesly Enhanced Water	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com			
Yumi Ice Cream	Travis Zikias	(505) 301-4107	travis.zikias@yumiicecream.com			
Zen Water	Brian Janak	(972) 998-2834	brianjanak@zenwtr.com			

NTBA CONTACT INFORMATION					
Name	Title	Phone	Email		
Jaime McClaine	Member Relations Supervisor	(817) 789-0995	jmcclaine@thentba.com		
Joe Paramo	Member Relations Manager	(214) 769-0392	jparamo@thentba.com		
Jeff Willis	Member Relations Manager	(469) 873-2357	jwillis@thentba.com		
Matt Stringfellow	Member Relations Manager	(972) 841-7603	mstringfellow@thentba.com		
Rafiq Jindani	Office Administrator	(469) 934-9839	info@thentba.com		

#### **Customer Service Visits**

- ☐ Your MRM will ask about current promotions, the stores' relationship with the vendors, if there are any opportunities that needs NTBA assistance, and contact vendors while at the store to expedite a resolution to any issues that might exist.
- □ The NTBA Member Relations Manager will survey the store (inside, outside, signage frames, cold vault, displays etc.) and give direction when required on proper POS placement and installation. In order to provide you with the best customer service, the NTBA Member Relations Manager will also take pictures for record keeping and referral.
- ☐ The NTBA Member Relations Manager will always identify opportunities and bring those to the attention of store personnel as a friendly observation. (ex. If the coolers are frozen up, the notification will be made so the store can take necessary actions and prevent the compressors from failing)
- ☐ The NTBA Member Relations Manager will visit stores for proactive and reactive calls for various reasons.



Your Member Relations Manager is there to help you identify opportunities that can lead to increased profitability and efficiency improvement in your stores.





THANK YOU FOR BEE'ing high performing!

# **February Promotions**

RETAILER	ITEM	CASE COUNT	INVOICE COST	NTBA REBATE (If Applicable)	FINAL COST	RETAIL	*2 FOR MARGIN	* Single SRP	REMINDERS
locailosta	1 Liter Smart water	12	\$20.76	\$0.00	\$20.76	2/\$6.00	42.3%	\$3.69: 53.1%	* Margins and cost are before any vendor rebates
	Core Power	12	\$30.96	\$0.00	\$30.96	2/\$8.00	35.5%	\$4.89: 47.2%	
	28oz Powerade	15	\$20.70	\$0.00	\$20.70	2/\$4.50	38.7%	\$2.89: 52.2%	
	200	z CSD (24	case) Don'	't forget that there	is an incremer	ntal \$3.32 N	TBA rebate pe	er case everyday.	
	20 oz CSD	24	\$32.00	\$3.94	\$28.06	2/\$4.00	41.50%	\$2.69: 56.5%	* Margins and cost
	1 Liter Brisk	15	\$17.06	\$1.00	\$16.06	2/\$3.50	42.30%	\$2.19: 53.9%	are before any vendor rebates. Texas and
P	16oz Rockstar (all flavors)	12	\$14.05	\$0	\$14.05	2/\$3.75	37.60%	\$2.99: 60.9%	Oklahoma Stores
F.	2 Liter Texas an	8 nd Oklahoma	\$13.90 na stores where	\$0 e DP brands are sold fi	\$13.90 From the DP Truck /	2/\$4.50 / DP Markets - (	22.70% (serviced by KDF	\$3.29: 47.1%	
g ppe	2 Liter 7up/Flavors / No DP Branded SKUs	8	\$13.90	\$0	\$13.90	2/\$4.50	22.70%	\$3.29: 47.1%	
Ţ.	Texas stores wh	here only 7u	ıp and flavors (	(NO DP brands) are so	ld from 7UP Truck	( / <b>7up Markets</b>	: - (serviced by K	(DP 7up)	
P. P. C.	Vita Coco Cans	12	\$16.50	\$0	\$16.50	2/\$4.50	39.00%	\$3.49: 60.4%	
	Evian 1 liter	12	\$17.80	\$0	\$17.80	2/\$5.00	40.80%	\$3.69: 59.9%	
	Snapple 32oz	12	\$16.50	\$0	\$16.50	2/\$4.50	39.00%	\$3.49: 60.4%	
¥ .	Monster /NOS/Full Throttle 16oz, 15.5	24	\$41.51	\$0	\$41.51	2/\$5.50	37.10%	\$3.49: 50.4%	
1	Texas and Oklai	homa Store	s; Includes 16	Goz/15.5oz Monster, N	OS, Full Throttle,	Bang and Reig	n Total Body Fu	el Brand	* Margins and cost are before any vendor
Z <sup>2</sup>	Bang and Reign Performance 16oz	12	\$19.20	\$0	\$19.20	2/\$5.00	36.00%	\$3.29: 51.4%	rebates. Texas and Oklahoma Stores
Σ		_	_	Texas and Oklaho	oma Stores	_	_		
* × Z	Red Bull 8.4 oz	24	\$38.75	\$0	\$38.75	2/\$5.00	35.40%	\$2.99: 45.8%	* Margins are before rebate. Must have a
Red Bull	Red Bull 12 oz	24	\$51.54	\$0	\$51.54	2/\$6.00	28.30%	\$3.99: 45.9%	secondary piece of equipment (cooler or display qualify)and
Rec KNERG				Texas and Okla	homa stores				maintain vault space to qualify for maximum rebates.
Cocks Floring Hotel	2.69 size Cheetos	each	\$1.59	\$0	\$1.59	2/\$4.00	20.5%	\$2.69: 40.9%	* Margins and cost are before any vendor rebates
			* Margins	s and cost are before a	any vendor rebate:	s. Texas and (	Oklahoma Stores	;	



# **February Promotions**





























Static Clings

## February 2025 Promotions — Texas & Oklahoma



1 Liter Smart Water 2 for \$6.00

Or 1 @ Regular Price



2 for \$8.00 Or 1 @ Regular Price



28oz Powerade 2 for \$4.50 Or 1 @ Regular Price









Rockstar (all flavors)

16oz cans 2 for \$3.75 Or 1 @ Regular Price



Pepsi – All Flavors

20oz bottles 2 for \$4.00 Or 1 @ Regular Price



Brisk Tea
1 Liter
2 for \$3.50
Or 1 @ Regular Price



Dr. Pepper & Flavors
2 Liter bottles
2 for \$4.50
Or 1 @ Regular Price





Or 1 @ Regular Price



Evian 1 Liter bottles 2 for \$5.00 Or 1 @ Regular Price



Snapple
32oz bottles
2 for \$4.50 or
1 @ Regular Price



Monster Energy 16 oz & 15.5 oz 2 for \$5.50 or 1 @ Regular Price



**Bang and Reign Performance** 

16oz 2 for \$5.00 or 1 @ Regular Price



Red Bull – All Varieties 8.4oz & 12oz Singles 2 for \$5.00 8.4oz. 2/\$6.00 12oz. Or 1 @ Regular Price



2.69 Size Cheetos 2 for \$4.00 or 1 @ Regular Price

OPTION 1: Texas and Oklahoma Stores where DP brands are sold from the DP Trucks. DP Markets serviced by KDP



## February 2025 Promotions — Texas & Oklahoma



1 Liter Smart Water

2 for \$6.00 Or 1 @ Regular Price



Core Power

2 for \$8.00 Or 1 @ Regular Price



**28oz Powerade** 2 for \$4.50

2 for \$4.50 Or 1 @ Regular Price







Rockstar (all flavors)

16oz cans 2 for \$3.75 Or 1 @ Regular Price



#### Pepsi – All Flavors

20oz bottles 2 for \$4.00 Or 1 @ Regular Price



Brisk Tea 1 Liter 2 for \$3.50

Or 1 @ Regular Price







#### 7up & Flavors

2 Liter bottles 2 for \$4.50 Or 1 @ Regular Price



# Spankling Spankling

#### **Vita Coco Cans**

2 for \$4.50 Or 1 @ Regular Price



Evian 1 Liter bottles 2 for \$5.00 Or 1 @ Regular Price

Snapple
32oz bottles
2 for \$4.50 or
1 @ Regular Price



### **Monster Energy**

16 oz & 15.5 oz 2 for \$5.50 or 1 @ Regular Price



#### **Bang and Reign Performance**

16oz 2 for \$5.00 or 1 @ Regular Price

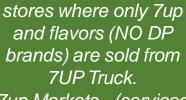


#### Red Bull - All Varieties

8.4oz & 12oz Singles 2 for \$5.00 8.4oz. 2/\$6.00 12oz. Or 1 @ Regular Price



#### 2.69 Size Cheetos 2 for \$4.00 or 1 @ Regular Price



**OPTION 2:** 

Texas and Oklahoma

7up Markets - (serviced by KDP 7up)



# Republic National Distributing Company

# February Promotions (Texas Only)

Cavit Wines 187mL 4x6 Pack - 2/1 – 2/28

Everyday price- \$7.50

February price \$6.75 --> \$0.75 savings per unit

Menage a Trois Red 187mL 4x6 Pack - 2/1 – 2/28
Everyday price- \$11.25
February price \$7.50 --> \$3.75 savings per unit

San Antonio Winery Sweet Reds 750mL 12 Pack - 2/1 – 2/28 Everyday price- \$7.50 February price \$6.49 --> \$1.01 savings per unit

Coppola Prosecco 187mL 24 Pack Single - 2/1 – 2/28 Everyday price- \$5.24 February price \$3.25 --> \$1.99 savings per unit

Roscato Wines 750mL 12 Pack - 2/1 - 2/28
Everyday price- \$13.00
February price \$8.99 --> \$4.01 savings per unit





If you have any further **questions**, you can also reach:

Brad VanZandt Republic National Distributing Company 1010 Isuzu Pkwy., Grand Prairie, TX 75050 903-278-7010

Brad.vanzandt@rndc-USA.com





## **GROCERY SUPPLY COMPANY**

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#### MARK YOUR CALENDAR FOR GSC'S MARKETPLACE 2025!

Wednesday, April 16, 2025 @ 9 AM CST Allen Convention Center, 777 Watters Creek Blvd, Allen TX 75013

#### J RANCH CHEWY POPPERS PEG



12 PK / 6.2 OZ / \$27.06N

GSC ITEM ID #793190

# WELCHS JUICEFULS FUSIONS PEG

12 PK / 4 OZ / \$17.57N GSC ITEM ID #819383



#### LEMONHEAD ROPES PEG

**12 PK / 5 OZ / \$25.84N**GSC ITEM ID #811943







#### SKITTLES POPD

8 PK / 5.5 OZ | \$41.46N

GSC ITEM ID #798348 | ORIG SUP GSC ITEM ID #798355 | SOUR SUP

#### **MICHAELS EGG BITE**

120 PK / 1.75 OZ | \$65.89N

GSC ITEM ID #753665 | CHS&BCN



#### HAIRBO GOLDBEARS

12 PK / 2 OZ | \$10.82N

GSC ITEM ID #819110 | WILD BERRY



#### **BOLTHOUSE FARMS**

6 PK / 15.2 OZ | \$15.48N

GSC ITEM ID #819862 | AMAZING MANGO GSC ITEM ID #819946 | BERRY BOOST GSC ITEM ID #819854 | BLUE GOODNESS GSC ITEM ID #819912 | GREEN GOODNESS GSC ITEM ID #819920 | STRAWBERRY BANA



# DVD SNFLWR SD JMBO HNY RSTD

12 PK / 5.25 OZ | \$17.91N

GSC ITEM ID #810671



Contact your GSC Representative for an exciting new NTBA Customer Program and for more product information from GSC:

Michelle Long - Dallas, TX | 214-533-6765 | mlong@grocerysupply.com
Herman Cortez - Ft. Worth, TX | 214-223-7178 | hcortez@grocerysupply.com
Mike Reaves - Waco, TX | 817-366-0733 | reaves@grocerysupply.com
Rob Willie - Oklahoma | 405-826-0368 | rwillie@grocerysupply.com
Margrett Wright - Northeast Texas | 214-693-3645 | mwright@grocerysupply.com
Kevin Craig - East Texas | 903-262-7373 | kcraig@grocerysupply.com

GSC offers \$100 potential signing bonus for new customers!

To sign up for weekly MARKETPULSE, send your email address to SALES@GrocerySupply.com



## **ARE YOU A C-STORE OWNER**

SEARCHING FOR FANTASTIC DEALS AND THE BEST VENDOR CONTRACTS?

### **LOOK NO FURTHER!**

## **BECOME PART OF THE NEXGEN ALLIANCE GROUP TODAY!**

Our assistance to convenience store owners encompasses securing excellent deals and negotiating high-quality vendor contracts to cultivate reliable relationships with reputable suppliers.

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# STORE

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# CUSTOM



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### **EXPERIENCE - EXPERTISE & EXCELLENT CUSTOMER SERVICE**

High approval rate as the loan amount is calculated based on your gross revenue as opposed to net income, which allows more business owners to qualify.





# Grow Your Business with a Micro Loan

- Get up to \$150K for 10 years
- Expedited processing
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- No prepayment penalty
- Less documentation to pre-qualify

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- Business Goodwill loans
- Real Estate purchase loans
- Partner buy out loans (\$0 down in most cases)
- Refinance 100% loan balance
- Construction or Remodeling loans
- Franchise financing
- Any other business finance needs

Our Advantage
Platt Richmond PLLC is a full-service business law firm based in Dallas that goes
beyond traditional legal counsel. Unlike many firms that simply claim to be

entrepreneurial, Platt Richmond was built by entrepreneurs. Our founders' firsthand experience of the business world gives us a unique perspective that allows us to deliver practical, results-oriented solutions. Combining the experience typically found in large firms with the personalized service of a boutique, we offer the best of both worlds. No inefficiency—just exceptional legal guidance tailored to your needs.

# **Key Contacts**



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Istar@plattrichmond.com

## **Practice Areas**

- Bankruptcy & Restructuring
- Business Tax
- Business & IP Litigation
- Commercial Real Estate
- · Employment Law
- Finance
- International Practice

- · Land Use, Zoning, & Development
- Media, Sports, & Trademarks
- Mergers & Acquisitions
- Non-Profit, Social Enterprise, & Social Investing
- Securities & Private Funds
- Tech Transactions & Start-Ups



6142 Campbell Road Dallas, Texas 75248 Phone: 972.242.0100

Fax: 972.242.0075

Email: info@thentba.com



#### **Contact CAB**

For cost-free, confidential, and compassionate dispute resolution services to assist with matrimonial, commercial, or family conflicts, please contact your Regional CAB Chairperson by calling 1-855-US-CAB-63 (1-855-872-2263) or email us at <a href="mailto:ncabusa@gmail.com">ncabusa@gmail.com</a>.

#### **Contact ACCESS**

Jamati Members can reach ACCESS volunteers and SSN professional case managers 24 hours a day, 7 days a week electronically through a **service request form** or by calling 1-844-55-ACCESS (1-844-552-2237). All inquiries are confidential.

#### **FOCUS USA**

Are you prepared for a severe weather event or natural disaster? Visit **FOCUS USA** or call 1-877-FOCUS-59 (1-877-362-8759) for additional support.

#### <u>Disclaimer:</u>

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NTBA is committed to protecting your privacy and asks you to perform your due diligence prior to conducting business with any vendor. Also, please note that NTBA does not provide any legal counseling or representation. Any information provided is strictly informational and does not constitute legal advice.

Quarterly Rebate Payment Timing				
Quarter 1	Quarter 3			
January 1 - March 31	July 1 - September 30			
July 29 - Latest Expected Date for Q1 Rebate Check	January 28 - Latest Expected Date for Q3 Rebate Check			
Quarter 2	Quarter 4			
April 1 - June 30	October 1 - December 31			
October 28 - Latest Expected Date for Q2 Rebate Check	April 30 - Latest Expected Date for Q4 Rebate Check			