



To Our Distinguished Members,

It is my immense honor to serve as President of the North Texas Business Alliance as we celebrate a significant milestone — **25 incredible years** of dedication, collaboration, and growth. This journey has been defined by resilience, innovation, and a shared vision to provide our community with a better quality of life.

Twenty-five years ago, a group of visionary entrepreneurs came together with a common goal: to create a thriving business community in North Texas. They understood the power of unity — that by standing together, we could achieve far more than any one of us could alone. Over the years, we have faced challenges, seized opportunities, and celebrated countless successes, all while fostering a deep sense of civic duty and commitment to our Jamat.

To all our past leadership and Boards of Directors: **thank you** for your tireless dedication and service to the community. Your vision and passion laid the foundation on which we stand today, paving the way for future generations of entrepreneurs and leaders. You have shown us that **UNITY** is our greatest strength, even in the face of adversity.

To our current members: you are the heartbeat of this association. Your commitment to one another and to our shared mission has propelled us forward, even during challenging times. Together, we have created an environment where ideas flourish, innovation thrives, and businesses grow. Your willingness to collaborate and share resources is a testament to the remarkable strength and character of our community.

I would also like to express my sincere gratitude to our **current Board of Directors** for their unwavering service and leadership. To our office staff and Member Relationship Managers: your hard work and dedication have been instrumental in serving and strengthening our membership, and we are deeply grateful for your commitment.

As we reflect on this incredible milestone, let us honor the past, celebrate the present, and look forward to a future filled with growth, innovation, and success. Here's to 25 years of partnership and to many more years of progress together.

Together, we are stronger. Together, we will continue to make a meaningful impact in our community and beyond.

Thank you!

With gratitude and pride,

Mansoor Ali

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President - North Texas Business Alliance

MEMBERS AND VENDOR RELATIONS

YOUR DIRECT LINK TO NTBA BENEFITS - MRM



As an NTBA member, your first line of contact is the Member Relationship Manager (MRM), providing personalized support and timely assistance. The MRM acts as a bridge between members and vendors, ensuring seamless communication.

Benefits of working with the MRM:

- Prompt concern resolution
- Guidance on membership services
- Operational support
- Insights on valuable resources
- Store evaluations and tailored solutions
 Enhanced business growth strategies

Experience the Advantage of One-on-One Support

With the MRM, you're ensured dedicated attention, feeling valued and supported throughout your NTBA journey.

CONNECT WITH YOUR MRM TODAY!

<u>JAIME MCCLAINE</u>

jmcclaine@thentba.com (817) 789-0995



JOE PARAMO
Member Relationship Manager
(214) 769-0392
jparamo@thentba.com



JEFF WILLIS

Member Relationship Manager
(469) 873-2357
jwillis@thentba.com



MATT STRINGFELLOW

Member Relationship Manager
(972) 841-7603
mstringfellow@thentba.com

PREFERRED VENDOR LIST

VENDOR	CONTACT	PHONE	EMAIL
Ace Petro, LLC	Al Tailor	(832) 228-5677	al.acepetro@gmail.com
Air Up Vending	Robert Upton	(888) 272-5980	sales@airupvending.com
Amazon Lockers	Jordan Smith	(972) 242-0100	jordongs@amazon.com
Anheuser-Busch	Douglas, Lauren	(270) 860-8771	Lauren.Douglas@anheuser-busch.com
ATM Link Inc	Minhas Vellani	(281) 568-4443	sales@atm-link.com
Bajaria Law	Favad Bajaria	(214) 888-3070	favadbajaria@bajarialaw.com
Barcels	Luis Champsaur	(214) 972-9094	luis.champsaur@grupobimbo.com
Ben E. Keith Beverages	Cliff Reece	(214) 876-0387	cliffreece@benekeith.com
BIMBO PASTRIES	Jesse Apolinar	(210) 488-3544	jesse.apolinar@grupobimbo.com
Biolyte	Griffin Nichols	(978) 660-5147	griffin.nichols@drinkbiolyte.com
Black Rifle Coffee	Josh Gallagher	(801) 718-6183	Joshua.Gallagher@blackriflecoffee.com
Blue Triton Brands	Kris Tidmore	(281) 642-1412	kris.tidmore@bluetriton.com
C Store Pro / PDI	Prasla, Alvin	(281) 207-3106	APrasla@pdisoftware.com
Campbell del by Yumi	Richard Araujo	(469) 389-9921	richard_araujo@campbellussales.com
Celsius	Bobby Pickens	(469) 766-9562	Bobby.pickens@pepsico.com
Coca-Cola	Tim Sullivan	(214) 864-2039	timothy.sullivan@cocacolaswb.com
CoinFlip	Kendal K. Brice	(312) 931-0824	kbrice@coinflip.tech
Community Coffee	Tommy Martin	214) 991-7154	tmartin@communitycoffee.com
Congo Brands	Leslie Holloway	(210) 324-3519	Iholloway@CongoBrands.com
Crompco	Garrett Brodie	(610) 276-5977	garrett.brodie@crompco.com
Dippin' Dots	Matthew Stark	(615) 584-9477	matsta@dippindots.com
Dr Pepper	Ron Anello	(972) 505-5077	Ron.Anello@kdrp.com
Dyna Distributing	Brian Johnson	(214) 709-7917	Admin@dynadistribution.com
Electrolit	Ron Anello	(972) 505-5077	Ron.Anello@kdrp.com
Essentia	Reg Willis	(214) 289-6211	reg.willis@us.nestle.com
Eternal Water	Robert L. Young, Jr.	(972) 333-1641	ryoung@eternalwater.com
Farmer Bros Coffee	Arturo Gonzales Jr	(817) 680-7482	Arturo.Gonzalez@farmerbros.com
Felonious Assault Ins	Darrell Breeden	(512) 567-9797	darrell@breedenbenefitgroup.co
FIFCO	Cedric Smith	(314) 808-4809	Cedric.Smith@Fifco.com
Fiji Water	Ken Jones	(346) 386-9842	ken.jones@fijiwater.com
Frito Lay	Reid Fernandez	(832)-876-1047	reid.fernandez@pepsico.com
Gatorade	Bobby Pickens	(469) 766-9562	Bobby.Pickens@pepsico.com
Ghost Energy	Jennifer Ray	(817) 614-1205	jennifer.ray2@anheuser-busch.com
Goat Fuel Energy	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com
Grocery Supply Co.	Larry Lane	(214) 850-6437	llane@grocerysupply.com
Gym Weed Energy	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com
Harmon Fire Extinguisher Service Co.	Damon Harmon	(972) 785-1220	d.harmon@verizon.net
IMM	Ricardo Villarreal	(214) 505-9287	RicardoV@immlatino.com
J & S Testing	Eddie Jones	(817) 237-1899	jstest@earthlink.net
Labrada	Jason Smith	(800) 832-9946	jasons@labrada.com
Life Insurance	Darrell Breeden	(512) 636-3950	darrell@breedenbenefitgroup.co
Liquid Death Mountain Water	Michelle Gange	(707) 321-9923	michelle@liquiddeath.com
Lost and Found Energy	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com
Mighty Flame Propane	Jonah	(877) 438-6444	jonah@JETGAS.COM
Modisoft	Saleem	(866) 216-8707	saleem@modisoft.com
Molson Coors	Mark Messina	(713) 306-0739	Mark.Messina@molsoncoors.com
Monster	Dominic Pedri	(917) 455-4856	Dominic.Pedri@Monsterenergy.com
Monster Brewing	Darren Penman	(801) 953-4956	darren.penman@monsterbrewing.com
Mother Parkers	Mike Jenkins	(817) 682-1182	mjenkins@mother-parkers.com
National Bitcoin ATM	Kendall Jasco	(949) 329-2845	kendall@nationalbitcoin.com
Nelson Bulk Propane (no Bottles)	Colton Wilson	(903) 874-5641	cwilson@nelsonpropane.com
Nesquik	Reg Willis	(214) 289-6211	reg.willis@us.nestle.com
Novamex	Alfredo Martinez	(915) 594-1618	Alfredo.martinez@novamex.com
Nutrabolt - C4 Energy	Larry Anderson	(817) 727-0472	landerson@nutrabolt.com

PREFERRED VENDOR LIST					
VENDOR	CONTACT	PHONE	EMAIL		
Pepsi	Bobby Pickens	(469) 766-9562	Bobby.Pickens@pepsico.com		
Rapid Exchange Propane	Sam Hardin	(713) 444-1678	sam.hardin@rapidxchange.com		
Red Bull	Craig Baker	(678) 427-6652	craig.baker@redbull.com		
Redcon 1 (Energy & Protein)	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com		
Reddy Ice	Customer Service	(972) 296-4271	customerservice@reddyice.com		
Republic National Distributing Company	Brad VanZandt	(903) 278-7010	Brad.VanZandt@rndc-USA.COM		
Ryse Energy	Tyler Williams	(541) 556-0640	tyler.williams@ryseupps.com		
Savia (Coco Milk & Aloe)	Derek Link	(903) 814-8234	derek@saviausa.com		
Savia Aloa	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com		
Suerox - Genomma Lab	Shannon Brienza	(205)-249-9897	shannon.brienza@genommalab.com		
Super Coffee	Kevin Jackson	(214) 837-3951	KevinJackson@benekeith.com		
TAS Environmental Services	Wesley Justus	(214) 970-9625	wjustus@taslp.com		
Uptime Energy	Ritchie Baddour	(469) 550-4014	rbaddour@uptimeenergy.com		
Waiakea Water	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com		
Wonderful Pistachio	Ken Jones	(346) 386-9842	ken.jones@fijiwater.com		
World Pay CC Processing	Ilene Howard	(513) 680-6750	ilene.howard@fisglobal.com		
Yesly Enhanced Water	Ryan Jackson	(430) 302-8751	rjackson@jhbud.com		
Yumi Ice Cream	Travis Zikias	(505) 301-4107	travis.zikias@yumiicecream.com		
Zen Water	Brian Janak	(972) 998-2834	brianjanak@zenwtr.com		

NTBA CONTACT INFORMATION					
Name	Title	Phone	Email		
Jaime McClaine	Member Relations Supervisor	(817) 789-0995	jmcclaine@thentba.com		
Joe Paramo	Member Relations Manager	(214) 769-0392	jparamo@thentba.com		
Jeff Willis	Member Relations Manager	(469) 873-2357	jwillis@thentba.com		
Matt Stringfellow	Member Relations Manager	(972) 841-7603	mstringfellow@thentba.com		
Rafiq Jindani	Office Administrator	(469) 934-9839	info@thentba.com		

Customer Service Visits

- ☐ Your MRM will ask about current promotions, the stores' relationship with the vendors, if there are any opportunities that needs NTBA assistance, and contact vendors while at the store to expedite a resolution to any issues that might exist.
- □ The NTBA Member Relations Manager will survey the store (inside, outside, signage frames, cold vault, displays etc.) and give direction when required on proper POS placement and installation. In order to provide you with the best customer service, the NTBA Member Relations Manager will also take pictures for record keeping and referral.
- ☐ The NTBA Member Relations Manager will always identify opportunities and bring those to the attention of store personnel as a friendly observation. (ex. If the coolers are frozen up, the notification will be made so the store can take necessary actions and prevent the compressors from failing)
- ☐ The NTBA Member Relations Manager will visit stores for proactive and reactive calls for various reasons.



Your Member Relations Manager is there to help you identify opportunities that can lead to increased profitability and efficiency improvement in your stores.





THANK YOU FOR BEE'ing high performing!

January Promotions

RETAILER	ITEM	CASE COUNT	INVOICE COST	NTBA REBATE (If Applicable)	FINAL COST	RETAIL	*2 FOR MARGIN	* Single SRP	REMINDERS
Cola	12oz MM Juice	24	\$37.44	\$0.00	\$37.44	2/\$5.25	40.0%	\$2.99: 47.8%	* Margins and cost are before any vendor
es les	20oz Vitamin Water	12	\$17.88	\$0.00	\$17.88	2/\$5.00	40.40%	\$2.99: 50.2%	rebates
	20oz	CSD (24	case) Don't	forget that there	is an incremen	tal \$3.32 NT	BA rebate per	r case everyday.	
	20 oz CSD	24	\$32.00	\$3.94	\$28.06	2/\$4.00	41.50%	\$2.69: 56.5%	* Margins and cost are before any vendor rebates. Texas and Oklahoma Stores
	1 Liter Brisk	15	\$17.06	\$1.00	\$16.06	2/\$3.50	42.30%	\$2.19: 53.9%	
D	16oz Rockstar (all flavors)	12	\$14.05	\$0	\$14.05	2/\$3.75	37.60%	\$2.99: 60.9%	
ž.	2 Liter	8 I Oklahoma	\$13.90	\$0 DP brands are sold fr	\$13.90	2/\$4.50	22.70%	\$3.29: 47.1%	
ē	2 Liter	Unianuma	Stores where	DF viallus ale solu ii	Olli tile Di Tiuck,	Dr Mainers - (5	Serviceu by No. ,) 	
b d	7up/Flavors / No DP Branded SKUs	8	\$13.90	\$0	\$13.90	2/\$4.50	22.70%	\$3.29: 47.1%	
r.	Toyac storac whore only 7un and flavors (NO DP brands) are cold from 7UP Truck / 7un Markets - (consisted by KDP 7un)								
P	Vita Coco Cans	12	\$16.50	\$0	\$16.50	2/\$4.50	39.00%	\$3.49: 60.4%	_
Y	Evian 1 liter	12	\$17.80	\$0	\$17.80	2/\$5.00	40.80%	\$3.69: 59.9%	
	Snapple 32oz	12	\$16.50	\$0	\$16.50	2/\$4.50	39.00%	\$3.49: 60.4%	
₩	Monster /NOS/Full Throttle 16oz, 15.5 oz	24	\$41.51	\$0	\$41.51	2/\$5.50	37.10%	\$3.49: 50.4%	
2	Texas and Oklahoma Stores; Includes 16oz/15.5oz Monster, NOS, Full Throttle, Bang and Reign Total Body Fuel Brand						* Margins and cost are before any vendor		
7/2 2/2	Bang and Reign Performance 16oz	12	\$19.20	\$0	\$19.20	2/\$5.00	36.00%	\$3.29: 51.4%	rebates. Texas and Oklahoma Stores
Σ	Texas and Oklahoma Stores							1	
* ×	Red Bull 8.4 oz	24	\$38.75	\$0	\$38.75	2/\$5.00	35.40%	\$2.99: 45.8%	* Margins are before rebate. Must have a
Bull	Red Bull 12 oz	24	\$51.54	\$0	\$51.54	2/\$6.00	28.30%	\$3.99: 45.9%	secondary piece of equipment (cooler or display qualify)and
Red K	Texas and Oklahoma stores						maintain vault space to qualify for maximum rebates.		
	2.69 size Lays, Fritos and Funyuns	each	\$1.82	\$0	\$1.82	2/\$5.00	27.2%	\$2.69: 32.3%	* Margins and cost are before any vendor rebates
Tritos			* Margins	and cost are before a	any vendor rebates.	. Texas and Ol	klahoma Stores		Tobales

January 2025 Promotions — Texas & Oklahoma



Minute Maid Juice 12oz bottle 2 for \$5.25 Or 1 @ Regular Price



Vitamin Water 20oz 2 for \$5.00 Or 1 @ Regular Price







Rockstar (all flavors)



Pepsi – All Flavors 20oz bottles 2 for \$4.00 Or 1 @ Regular Price



Brisk Tea
1 Liter
2 for \$3.75
2 for \$3.50
Or 1 @ Regular Price
Or 1 @ Regular Price



Dr. Pepper & Flavors
2 Liter bottles
2 for \$4.50
Or 1 @ Regular Price





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Evian 1 Liter bottles 2 for \$5.00 Or 1 @ Regular Price



Or 1 @ Regular Price
Snapple
32oz bottles
2 for \$4.50 or
1 @ Regular Price



OPTION 1: Texas and

Oklahoma Stores

where DP brands are sold from the DP Trucks. DP Markets serviced by KDP

Monster Energy 16 oz & 15.5 oz 2 for \$5.50 or 1 @ Regular Price



Red Bull – All Varieties 8.4oz & 12oz Singles 2 for \$5.00 8.4oz. 2/\$6.00 12oz. Or 1 @ Regular Price









2.69 Size Lays, Fritos and Funyuns 2 for \$5.00 or 1 @ Regular Price

Bang and Reign Performance 16oz

2 for \$5.00 or 1 @ Regular Price





January 2025 Promotions — Texas & Oklahoma



Minute Maid Juice 12oz bottle 2 for \$5.25 Or 1 @ Regular Price



Vitamin Water 20oz 2 for \$5.00 Or 1 @ Regular Price









Pepsi - All Flavors 20oz bottles 2 for \$4.00 Or 1 @ Regular Price



Brisk Tea 1 Liter 2 for \$3.50 Or 1 @ Regular Price

Rockstar (all flavors) 16oz cans 2 for \$3.75

Or 1 @ Regular Price







7up & Flavors 2 Liter bottles 2 for \$4.50 Or 1 @ Regular Price



Vita Coco Cans 2 for \$4.50 Or 1 @ Regular Price



Evian 1 Liter bottles 2 for \$5.00 Or 1 @ Regular Price



Snapple 32oz bottles 2 for \$4.50 or 1 @ Regular Price



Monster Energy 16 oz & 15.5 oz 2 for \$5.50 or 1 @ Regular Price



Red Bull - All Varieties 8.4oz & 12oz Singles 2 for \$5.00 8.4oz. 2/\$6.00 12oz. Or 1 @ Regular Price





2.69 Size Lavs. **Fritos and Funyuns** 2 for \$5.00 or 1 @ Regular Price

OPTION 2:

Texas and Oklahoma stores where only 7up and flavors (NO DP brands) are sold from 7UP Truck. 7up Markets - (serviced by KDP 7up)



Bang and Reign Performance 16₀z 2 for \$5.00 or 1@ Regular Price





January Promotions



























Static Clings

Republic National Distributing Company

January Promotions (Texas Only)

Sutter Home 187mL 6X4 Pack - 1/1 – 1/31
Everyday price- \$7.49
January price \$4.89 --> \$2.60 savings per unit

Atomic Boss Berry Blast and Tropical Fusion Tetra 500mL 12 Pack
Everyday price- \$4.50
January price \$2.80 --> \$1.70 savings per unit

Bota Box Tetra 500mL 12 Pack - 1/1 – 1/31

Everyday price- \$5.25

January price \$2.99 --> \$2.26 savings per unit

Underwood Wines 355mL Can 12 Pack - 1/1 - 1/31 Everyday price- \$5.25 January price \$4.19 --> \$1.06 savings per unit

Riunite 750mL 12 Pack – 1/1 – 1/31

Everyday price- \$6.25

January price \$5.25 --> \$1.00 savings per unit

If you have any further **questions**, you can also reach:

Brad VanZandt Republic National Distributing Company 1010 Isuzu Pkwy., Grand Prairie, TX 75050 903-278-7010

Brad.vanzandt@rndc-USA.com











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CAMPBELL MW SOUPS

1 PK / 15.25 OZ | \$3.34N

GSC ITEM ID #856062 | CHNKY CHKN NOODL GSC ITEM ID #856070 | CKY BEEF CN VEG GSC ITEM ID #626622 | CNK CHILI FIREHOUS GSC ITEM ID #626630 | CNK CHILI ROADHOUS













JACK LINKS DUOS

8 PK / 3.25 OZ 1 \$42.37N

GSC ITEM ID #810069 1 GSC ITEM ID #810051 | GSC ITEM ID #810044 | JRKY BF ORIG/TER

BITES RH BF/RCH CHKN JRKY BF JAL/MANGO

10 PK 1.84OZ | \$16.76N

GSC ITEM ID #810028 1 STKS BF ORIG/TERI GSC ITEM ID #810036 | STKS BITES RH BF/RCH CHKN

f'real ENERGY FREEZE

12 PK / 12 OZ | \$24.57N



HOST FRITTER RINGS APPLE

6 PK / 3.45 OZ | \$8.34N

GSC ITEM ID #798413



GSC ITEM ID #805747 | BLU RASPBRY GSC ITEM ID #805739 | STRWBRY WTRMLN

Contact your GSC Representative for an exciting new NTBA Customer Program and for more product information from GSC: Michelle Long - Dallas, TX | 214-533-6765 | mlong@grocerysupply.com

Herman Cortez - Ft. Worth, TX | 214-223-7178 | hcortez@grocerysupply.com

Mike Reaves - Waco, TX | 817-366-0733 | reaves@grocerysupply.com

Rob Willie - Oklahoma | 405-826-0368 | rwillie@grocerysupply.com

Margrett Wright - Northeast Texas | 214-693-3645 | mwright@grocerysupply.com Kevin Craig - East Texas | 903-262-7373 | kcraig@grocerysupply.com

GSC offers \$100 potential signing bonus for new customers!

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BUY 13 CASES FOR PRICE OF 10



ITEM	DETAIL
Program	Buy 13 Cases at Price of 10 cases
Brand	Prime Hydration
Skus	Prime X, Glowberry (Mix + Match as needed)
Timeframe	1/01/25 - 1/31/25
Normal Invoice Cost	\$16.00
Promo Invoice Cost	\$12.31/case - in increments of 13
Unit Cost	\$1.03
Blended Margin	54.1% (at 2/\$4, \$2.59 SRP)



12pk Case UPC 8-1011612447-3







8-1011612182-3 12pk Case UPC 8-1011612183-0



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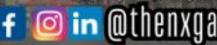
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Our Advantage

Platt Richmond PLLC is a full-service business law firm based in Dallas that goes beyond traditional legal counsel. Unlike many firms that simply claim to be entrepreneurial, Platt Richmond was built by entrepreneurs. Our founders' firsthand experience of the business world gives us a unique perspective that allows us to deliver practical, results-oriented solutions. Combining the experience typically found in large firms with the personalized service of a boutique, we offer the best of both worlds. No inefficiency—just exceptional legal guidance tailored to your needs.

Key Contacts



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Practice Areas

- Bankruptcy & Restructuring
- Business Tax
- Business & IP Litigation
- Commercial Real Estate
- Employment Law
- Finance
- International Practice

- Land Use, Zoning, & Development
- Media, Sports, & Trademarks
- Mergers & Acquisitions
- Non-Profit, Social Enterprise, & Social Investing
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- Franchise financing
- Any other business finance needs



6142 Campbell Road Dallas, Texas 75248 Phone: 972.242.0100

Fax: 972.242.0075

Email: info@thentba.com



Contact CAB

For cost-free, confidential, and compassionate dispute resolution services to assist with matrimonial, commercial, or family conflicts, please contact your Regional CAB Chairperson by calling 1-855-US-CAB-63 (1-855-872-2263) or email us at ncabusa@gmail.com.

Contact ACCESS

Jamati Members can reach ACCESS volunteers and SSN professional case managers 24 hours a day, 7 days a week electronically through a **service request form** or by calling 1-844-55-ACCESS (1-844-552-2237). All inquiries are confidential.

FOCUS USA

Are you prepared for a severe weather event or natural disaster? Visit **FOCUS USA** or call 1-877-FOCUS-59 (1-877-362-8759) for additional support.

<u>Disclaimer:</u>

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NTBA is committed to protecting your privacy and asks you to perform your due diligence prior to conducting business with any vendor. Also, please note that NTBA does not provide any legal counseling or representation. Any information provided is strictly informational and does not constitute legal advice.

Quarterly Rebate Payment Timing				
Quarter 1	Quarter 3			
January 1 - March 31	July 1 - September 30			
July 29 - Latest Expected Date for Q1 Rebate Check	January 28 - Latest Expected Date for Q3 Rebate Check			
Quarter 2	Quarter 4			
April 1 - June 30	October 1 - December 31			
October 28 - Latest Expected Date for Q2 Rebate Check	April 30 - Latest Expected Date for Q4 Rebate Check			